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Star People Legacy Advanced Statistics in Research Do You Remember Kindergarten? Statutes of California and Digests of Measures The Ethics of Teaching HiStory of Santa Monica Research on Professional Responsibility and Ethics in Accounting Selling Today Simple and Sold Teach Like a Champion 2.0 Benajah's Keeper Views and Reviews TRIBERS Book of Dreams University Calculus Anyone Can Intubate The Power of Selling Lesson Learned The Complete Idiot's Guide to Financial Aid for College, 2nd Edition 5-Step TOEFL Prep for Spanish Speakers The Land of Tomorrow Shiftability Unopened Books SELL Applied Behavior Analysis, Third Edition First Contact Beautiful Joe My Time with God Selling at the Table Jump on the Bump College textbooks enhanced offerings appear to drive recent price increases Selling to Procurement The Calling Essentials of Logic Overcoming Me Introduction to Quantum Mechanics The Call of the Wild Jack and Jill 'Cuz That's Just My Way Social Problems HOW TO STUDY AND TEACHING HOW TO STUDY

[Star People Legacy](#)

The day Captain Beth Castle put on the U.S. Marine Corps uniform, she made a vow to protect her country and its citizens. It was a vow she knew she'd uphold for life, but nothing prepared her for what she faced in the Tinajas Mountains east of Yuma, Arizona. While inspecting Aid Relief Stations along the Arizona/Mexico border, an ancient myth she'd learned growing up on the Navajo Reservation comes to life. A hostile encounter with a strange group of men triggers a change in her body and Spirit. When she goes to her family for help, Beth discovers the horrible truth -- the myths she'd learned were real. Now Beth's involved in an epic battle between good and evil -- a battle that could cost her everything she holds dear, including her family and the man she loves.

[Advanced Statistics in Research](#)

[Do You Remember Kindergarten?](#)

Most futures depend on it This comprehensive, fully updated edition shows readers how to get scholarships, find the best financial aid packages for academic or sports skills, improve one's chances of receiving financial aid, take advantage of the new tax laws to build a college savings plan, and much more. Also includes a newly updated yellow-pages directory with names, addresses, and information on where to inquire and how to apply for financial aid. ? A must-have purchase for anyone considering budgeting for or financing a college education

[Statutes of California and Digests of Measures](#)

THE CALLING is a concept poem-book, at once scintillating and inspiring. The stars speak to us. What do they say?

[The Ethics of Teaching](#)

Rendered from the 11th Edition of Copi/Cohen, Introduction to Logic, the most respected introductory logic book on the market, this concise version presents a simplified yet rigorous introduction to the study of logic. It covers all major topics and approaches, using a three-part organization that outlines specific topics under logic and language, deduction, and induction. For individuals intrigued by the formal study of logic.

[HiStory of Santa Monica](#)

The unfathomable rate of Black males in education should result in a national call to action. Across the country Black males represent only 2% of the teaching workforce. By the year 2024, minority students will be the majority, yet our current education workforce does not reflect this growing trend in what has been called "The Browning of America." Why is it acceptable that a student can matriculate from Kindergarten through twelfth grade and not have one Black male as his or her teacher? Why has it been a challenge to recruit and in many instances retain Black males in the classroom? Unopened Books explains what is referenced in the book as the Five Black Male Deterrents in Education. Through the personal narrative of Jermaine D. Gassaway, a native Washingtonian, educator, and school leader; coupled with practical solutions, Unopened Books provides insight to multiply the 2%. It is intended to not only be a provocative conversation starter but an actionable approach to increase the number of Black men in the classroom.

[Research on Professional Responsibility and Ethics in Accounting](#)

Spending time with God is a top priority for Spiritual growth. This book will give you a creative way of looking at God's Word each day. No Scripture or teaching is included intentionally to help you focus on reading the Bible for yourself. There are 4 different study pages alternated throughout this 103 page book. Each one has different questions to encourage students to think about Scripture and apply it in their lives. You'll also find a place to record prayer requests, praises, and favorite verses. It's the perfect tool to help you go deeper into the Word and have a more meaningful quiet time with God.

[Selling Today](#)

Evanna Amaranthine, a ruthless, 600 year old vampire, has a new assignment: to leave the walls of Benajah, her beloved vampire guild, enter the realm of humans to stalk down her prey, Rian Delmar, and kill him. At first, the prospect of being around humans any longer than the time it takes to drain them repulses Evanna, but after moving in with her new human-loving vampire housemate, she soon becomes hopelessly entangled with Messiah Scarborough, his strikingly good-looking artist friend. When dreams of a past life begin to plague her as she continues her crusade, can she control emotions that threaten to overwhelm her? Filled with fast-paced action and steeped in suspense, Benajah's Keeper by Aeryn Dougan is an urban fantasy that will capture readers' hearts as it addresses the significance of family, fate, and loyalty. Dramatic, gritty, and deeply passionate, this unique take on the vampire legend will definitely leave you wanting more.

[Simple and Sold](#)

Increasing your sales revenue is really simple. It's just a matter of getting your wait staff to say the right things, in the right way, at the right time - every time! This book is the definitive guide to show you how. How would you like your worst performing waiter to sell like one of the best waiters in the world? They can with what you will learn in this book! Are you literally leaving money on the table? Does your wait staff cost you sales by acting as order takers and plate carriers? Would you like to have wait staff who are able to increase your bill size without coming across as robots or sleazy sales people? Running a restaurant is hard work. Selling at the Table makes it much, much easier. As your staff starts to implement the seven simple steps contained within this book, you will see your restaurant, café, hotel or bar's profits grow. Your staff will produce better sales revenue and life will become a whole lot easier for you. Because you have increased revenue, you will be able to recruit and retain great staff who will further increase your profits as they embrace Selling at the Table as the culture in your venue. Rest assured, you'll not be asking your staff to do anything more than they are doing already. You'll just be getting them to do it the right way - to say the right things, in the right way, at the right time - every time!

[Teach Like a Champion 2.0](#)

Frames social problems and solutions through politics. Macionis's book is the only social problems text that explains how society frames social problems and solutions through politics. The text analyzes social issues and policies, using the concepts of sociological theory and the everyday language of politics. It also helps students understand the attitudes and values that define the political spectrum in the United States. Once students know how social problems are defined by our society through politics, and how the policies to solve these problems are developed, they can become involved in solving social problems through activism and political involvement. Teaching & Learning Experience Personalize Learning - The new MySocLab delivers proven results in helping students succeed, provides engaging experiences that personalize learning, and comes from a trusted partner with educational expertise and a deep commitment to helping students and instructors achieve their goals. Improve Critical Thinking - Chapter organization follows a logical framework that traces a problem from its origin to solution. Engage Students - International, national, and personal examples help students understand issues better. Explore Theory - Major sociological theories and how they explain each social problem are discussed. Understand Diversity - Features help students think globally about defining a solution to social problems. Support Instructors - The only Social Problems text with an annotated instructor's edition. Also, author-written test bank provides the best support for instructors. Note: MySocLab does not come automatically packaged with this text. To purchase MySocLab, please visit: www.mysoclab.com or you can purchase a ValuePack of the text + NEW MySocLab (at no additional cost): ValuePack ISBN-10: 0205949193 / ValuePack ISBN-13: 9780205949199.

[Benajah's Keeper](#)

4LTR Press solutions give students the option to choose the format that best suits their learning preferences. This option is perfect for those students who focus on the textbook as their main course resource. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

[Views and Reviews](#)

"Jump on the Bump" is one in a series of picture books for young children. It focuses on a specific set of sounds and letter combinations while telling a funny story. In the book, two children find a new way to play in the forest, but to their surprise, the object of their amusement turns out to be something much bigger and meaner looking. Young readers will love the colorful pictures as they read to find out how the two kids deal with a difficult situation.

[TRIBERS Book of Dreams](#)

The Internet has great tools available for homeowners that are selling. This book guides you through the process, whether you are using an agent or want to save the commission and do it yourself.--Publisher.

[University Calculus](#)

Presents the research and cases that focus on the professional responsibilities of accountants and how they deal with the ethical issues they face. This title features articles on a broad range of important topics, including professionalism, social responsibility, ethical judgment, and accountability.

[Anyone Can Intubate](#)

Online Library Sell Instructor Edition Textbooks

The collection is thematically linked by both the characters—who are struggling to realize their Hollywood dreams and the setting—Santa Monica, California. A seemingly peaceful seaside city, Santa Monica is also a purgatory where the characters must face failure and loss—as well as their demons and ghosts. Family and ritual are consistent motifs throughout the collection, as are the themes of escape, addiction, redemption, reparation, religion, and death. Whether it is a young couple looking to buy their first home or a man returning to his hometown for a funeral or a baptism, readers will find the everyday rituals in these stories identifiable in many ways.

[The Power of Selling](#)

[Lesson Learned](#)

[The Complete Idiot's Guide to Financial Aid for College, 2nd Edition](#)

A dog describes being mistreated by a cruel master but then later being taken in by a kind family.

[5-Step TOEFL Prep for Spanish Speakers](#)

[The Land of Tomorrow](#)

DAVID EPPELHEIMER taught in several Central American and Caribbean countries, and in Coopersville Schools in Michigan from 1997 until his retirement in 2010. In his classroom he always posted this sign: "Do You Remember Kindergarten? Those Who Enter Here, Will." "How fortunate I have been," he writes. "And to think, it is all just icing on the cake."

[Shiftability](#)

KEY BENEFIT The popular and respected Thomas' Calculus Series has been expanded to include a concise alternative. University Calculus: Elements is the ideal text for instructors who prefer the flexibility of a text that is streamlined without compromising the necessary coverage for a typical three-semester course. As with all of Thomas' texts, this book delivers the highest quality writing, trusted exercises, and an exceptional art program. Providing the shortest, lightest, and least-expensive early transcendentals presentation of calculus, University Calculus: Elements is the text that students will carry and use **KEY TOPICS** Functions and Limits; Differentiation; Applications of Derivatives; Integration; Techniques of Integration; Applications of Definite Integrals; Infinite Sequences and Series; Polar Coordinates and Conics; Vectors and the Geometry of Space; Vector-Valued Functions and Motion in Space; Partial Derivatives; Multiple Integrals; Integration in Vector Fields. **MARKET** for all readers interested in calculus.

[Unopened Books](#)

This bestselling textbook teaches students how to do quantum mechanics and provides an insightful discussion of what it actually means.

[SELL](#)

First Contact walks the instructor through the course design and execution process for the Introductory Sociology or the first course in sociology. It is an invaluable resource for new instructors in sociology, graduate students learning how to teach, seasoned professors who want to refresh their courses, but also administrators who review and evaluate these courses.

[Applied Behavior Analysis, Third Edition](#)

Extensive, real-world applications, carefully integrated with current personal selling concepts. *Selling Today: Partnering to Create Value* helps readers understand the value of developing their personal selling skills by exposing them to a careful integration of personal selling academic theory and real-world applications. And with the largest number of “learn by doing” materials available in any personal selling text, Manning/Ahearne/Reece offers instructors a variety of teaching tools to strengthen the learning process. As the developed nations of the world transition from a production focus to a sales-and-service focus, this cutting-edge new edition prepares readers to succeed as members of a new generation of businesspeople.

[First Contact](#)

"Advanced Statistics in Research: Reading, Understanding, and Writing Up Data Analysis Results" is the simple, nontechnical introduction to the most complex multivariate statistics presented in empirical research articles. "wwwStatsInResearch.com," is a companion website that provides free sample chapters, exercises, and PowerPoint slides for students and teachers. A free 600-item test bank is available to instructors. "Advanced Statistics in Research" does not show how to "perform" statistical procedures--it shows how to read, understand, and interpret them, as they are typically presented in journal articles and research reports. It demystifies the sophisticated statistics that stop most readers cold: multiple regression, logistic regression, discriminant analysis, ANOVA, ANCOVA, MANOVA, factor analysis, path analysis, structural equation modeling, meta-analysis--and more. "Advanced Statistics in Research" assumes that you have never had a course in statistics. It begins at the beginning, with research design, central tendency, variability, z scores, and the normal curve. You will learn (or re-learn) the big-three results that are common to most procedures: statistical significance, confidence intervals, and effect size. Step-by-step, each chapter gently builds on earlier concepts. Matrix algebra is avoided, and complex topics are explained using simple, easy-to-understand examples. "Need help writing up your results?" Advanced Statistics in Research shows how data-analysis results can be summarized in text, tables, and figures according to APA format. You will see how to present the basics (e.g., means and standard deviations) as well as the advanced (e.g., factor patterns, post-hoc tests, path models, and more). "Advanced Statistics in Research" is appropriate as a textbook for graduate students and upper-level undergraduates (see supplementary materials at StatsInResearch.com). It also serves as a handy shelf reference for investigators and all consumers of research.

[Beautiful Joe](#)

All profits from the sale of Shiftability will be donated to charity water.org. Acclaimed business leaders Mitch Little and Hendre Coetzee share their decades of expertise in this innovative guidebook focused on helping you succeed in the sales force. The ways we do business and engage with customers are constantly changing in our high-tech, global world. Sales professionals must also change their methods to reach clients. In their book, Mitch and Hendre show how to achieve the mind-set shift you need first in order to have the capacity to change your methodologies. Mitch's expertise comes from leading sales and marketing teams at Microchip Technology, which reached its one-hundredth consecutive quarter of profitability in 2015. Hendre is a transformation specialist and advises business executives and boards on reaching their full potential. Together, these experts identified six core shifts--some surprising--that will empower sales professionals and lead to success. The sales world will continue to undergo dramatic changes. New strategies and methods are essential,

but they require the right mind-set. Shiftability lays the necessary mental groundwork sales professionals need in order to implement these changes in methodology and thrive in a new environment. Brent Adamson, author of *The Challenger Sale* and *The Challenger Customer*, reiterates the importance of adaptability in the sales profession in his foreword.

[My Time with God](#)

[Selling at the Table](#)

An effective program for preparing to take the TOEFL (Test of English as a Foreign Language) exam, especially for Spanish speakers. Ideal for group or self-study. Answer key is included in this edition. An advanced grammar course, appropriate for pre-iBT, ITP paper-based TOEFL prep and English Teacher Training. Here, for the first time, a unique approach to preparing to take the TOEFL exam--especially for Spanish speakers. Focused on the Grammar section with five steps, this program also includes strategies for the Listening Comprehension section, guidelines for success in the Reading section, and expert tips and sample topics for the iBT Written Essay. Includes useful appendices for reference. To see useful Amazon book reviews, kindly refer to the listing for "TOEFL Prep for Spanish Speakers", the original book on which this title is based. For info. on all 12 titles in this series, visit www.5steptoeftlprep.com.

[Jump on the Bump](#)

God loves us and has a plan for us. Every human being is a part in that plan. There is opposition in all things, and overcoming trials is one of the most important lessons we can learn. It took me a long time to figure this out and I am grateful for what I have learned. But those lessons did not come without a price. In this little book, I will humbly share some of what I have learned.

[College textbooks enhanced offerings appear to drive recent price increases](#)

One of the most influential teaching guides ever—updated! *Teach Like a Champion 2.0* is a complete update to the international bestseller. This teaching guide is a must-have for new and experienced teachers alike. Over 700,000 teachers around the world already know how the techniques in this book turn educators into classroom champions. With ideas for everything from classroom management to inspiring student engagement, you will be able to perfect your teaching practice right away. The first edition of *Teach Like a Champion* influenced thousands of educators because author Doug Lemov's teaching strategies are simple and powerful. Now, updated techniques and tools make it even easier to put students on the path to college readiness. Here are just a few of the brand new resources available in the 2.0 edition: Over 70 new video clips of real teachers modeling the techniques in the classroom (note: for online access of this content, please visit my.teachlikeachampion.com) A selection of never before seen techniques inspired by top teachers around the world Brand new structure emphasizing the most important techniques and step by step teaching guidelines Updated content reflecting the latest best practices from outstanding educators With the sample lesson plans, videos, and teachlikeachampion.com online community, you will be teaching like a champion in no time. The classroom techniques you'll learn in this book can be adapted to suit any context. Find out why *Teach Like a Champion* is a "teaching Bible" for so many educators worldwide.

[Selling to Procurement](#)

Selling is getting tougher for one key reason. Many customers have invested in their procurement function in order to be smarter buyers of goods and

services. Ever since the great recession, organizations of all sizes and types have learned to use procurement as a strategic profit lever. Unfortunately, many sales teams haven't figured out how to keep up with this new threat. Often the result is lost sales, margin erosion, and frustrated salespeople. It doesn't have to be this way. Based on direct experience working in procurement leadership for a Fortune 50 business, as well as teaching global procurement, working in key account management, and research, the author provides perspectives for how sales professionals can better understand the modern procurement organization. Originally published as a short booklet in e-book format only, it has now been converted to print form based on many requests (about 65 pages in printed form). It is intended to compliment your existing sales and negotiation methodologies. Get beyond the procurement tactics you see to understand what drives procurement's behaviors. Learn how to spot emerging threats from procurement that could cost you the next deal. Find hidden sales opportunities by understanding procurement's goals. Exploit their fears and needs in your next negotiation. Gain confidence in using your value in selling to procurement. This is a field guide to empower sales professionals to better handle procurement to achieve sales success in an increasingly challenging environment.

[The Calling](#)

The Ethics of Teaching provides a frank discussion of the most frequently encountered ethical dilemmas that can arise in educational settings, as well as tips on how to avoid these predicaments and how to deal with them when they do occur. The goal is to stimulate discussion and raise faculties' consciousness about ethical issues. Ethical dilemmas are presented as short, engaging case scenarios, most of which are based on actual situations, so as to furnish more realistic and interesting stimuli for individual reflection and group discussion. These scenarios offer the opportunity to consider the subtle complexities inherent in the social and psychological contexts in which educator-student interactions occur and the effects of those complexities on ethical decision making. Each case is followed by a detailed analysis and advice. The book's 195 cases are grouped into 22 chapters representing topics, such as the controversial classroom presentations and assignments, debatable testing and grading practices, problematic student-faculty interactions, dual-role relationships with students, collegial conflicts, managing very difficult students, and confidentiality dilemmas. The Ethics of Teaching: A Casebook, Second Edition: *focuses on commonly encountered ethical "gray areas" that have no clear solution; *includes questions to stimulate discussion of related ethical issues; *concludes with a chapter on prevention, peer mentoring, and intervention; and *serves as excellent "assigned reading" to stimulate group discussion in teaching workshops and faculty development programs. The first edition of this book evolved by collecting a variety of teaching situations that commonly occur in college and university settings. The authors then created responses to the situations and circulated both the cases and the responses to reviewers from a number of departments across the country. As a result, the vast majority of the cases are "discipline free." The second edition features many new cases to reflect recent trends and events related to academic ethics. Questions were added to stimulate discussion and to further elaborate the issues. The Ethics of Teaching: A Casebook is ideal for college and university faculty, graduate assistants, and administrators involved in workshops, graduate teaching assistant courses, and faculty development and new faculty orientation programs. As a result of the book's cross-disciplinary development, it will be beneficial to faculty from a broad spectrum of disciplines.

[Essentials of Logic](#)

Sy Middleton, a teenager living in Manhattan, enters a secret world when he is initiated into Earth-tribe and becomes a Triber. In the Middle Realm, Tribers from Earth-, Fire-, Air- and Water-tribe train to enhance their powers and compete in monthly Lunar Festivals. The Zodiac Council has protected the Lower and Middle Realms from the Darkforce for thousands of years, but the balance of power has shifted, placing humanity at risk. The Darkforce has stolen the Book of Dreams. Sy and his friend Joshua Ryderson embark on a quest to find it

[Overcoming Me](#)

[Introduction to Quantum Mechanics](#)

This is a story of Robert Bagley's biography - his: family, faith, entrepreneurship, corporate sales experience, and then diving into being a full time reseller on Amazon and back to corporate America (due to "Lessons Learned") - putting his Amazon business back to part time. This is not a "how-to" book for how to sell on Amazon and Ebay, just sharing my story and a few best practices I learned along the way. Please don't purchase this book if you want a step-by-step tutorial on how to be a re-seller on Amazon and Ebay. As a young professional, Robert Bagley climbed and overcame many corporate mountains eventually earning a high six-figure income with several Fortune 500 companies. Still, something was missing from his vocational career and he knew that he needed to add a small business to his lifestyle. This would bring a change that not only involved a lot of personal risks, but a good amount of faith as well. And, not just faith in himself. And so he embarked on what would prove to be the most incredible game-changing season of his life. You'll be inspired, motivated, challenged, and moved-to-action by Robert's life-story and how selling on Amazon and eBay pulled his career toward a whole new path of becoming an eCommerce entrepreneur.

[The Call of the Wild](#)

A variety of animals teach a boy to appreciate individual differences.

[Jack and Jill](#)

['Cuz That's Just My Way](#)

[Social Problems](#)

Two classic tales of dogs, one part wolf and one a Saint Bernard/Scotch shepherd mix that becomes leader of a wolf pack, as they have adventures in the Yukon wilderness with both humans and other animals.

[HOW TO STUDY AND TEACHING HOW TO STUDY](#)

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