

The Six Month Fix Adventures In Rescuing Failing Companies | f7cb1e26d75251fcf9a828de03a0bd0d

The Life And Strange Surprising Adventures Of Robinson Crusoe, Of York, Mariner
Scenes and Adventures in Spain
Organized for Success
Adventures in American Bookshops, Antique Stores and Auction Rooms
Turnaround Management and Bankruptcy
The Life and Strange Surprising Adventures of Robinson Crusoe, of York, Mariner, who Lived Eight and Twenty Years All Alone []
Scenes and adventures in Spain
Archie's Hunting Tales and Adventures
Corporate Restructuring
Cassidy Jones and the Secret Formula
Enterprise Transformation
The French Adventure
The Turnaround Experience
Pentowan; Or, the Adventures of Gregory Goulden; and Tobias Penhale
Scenes and Adventures in Spain
The Life And Adventures Of Robinson Crusoe
Corporate Canaries
The Life and Most Surprising Adventures of Robinson Crusoe
The Nineteenth Edition. [Parts 1-3, Abridged by Thomas Gent? [With Plates.]
Alice's Adventures in Wonderland
Adventures of an It Leader
Choice
Scenes and Adventures in Spain, from 1835 to 1840; by Poco Mas
Business Transformation Strategies
Adventures in the Ditch
The Life and Strange Surprising Adventures of Robinson Crusoe, of York, Mariner: who Lived Eight and Twenty Years, All Alone in an Un-inhabited Island on the Coast of America, Near the Mouth of the Great River of Oroonoke; Having Been Cast on Shore by Shipwreck, Wherein All the Men Perished But Himself
Systems and Conditions Influencing Successful Implementation of a Strategic Business Change in a Family-owned Ag-based Business
Corporate Turnaround Artistry
The Chapters of Sea Adventures
The Turnaround Kid
The Life of Baron Frederic Trenck, containing his adventures during ten years imprisonment at the fortress of Magdeburg Also, Anecdotes historical, political and personal. Translated from the German by Thomas

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HolcroftGlitchEBOOK: Managing Successful UniversitiesThe Whole Life and Strange Surprising Adventures of Robinson CrusoeThe Blue Line ImperativeMarketing TurnaroundsCorporate TurnaroundCrafting Solutions for Troubled BusinessesForthcoming BooksThe Six-Month FixAdventures of an Eccentric

The Life And Strange Surprising Adventures Of Robinson Crusoe, Of York, Mariner A father and son team of consultants draws from 25 years of turnaround management--helping financially troubled businesses achieve maximum value--to offer strategies to potential lenders, purchasers, consultants, and coaches of troubled businesses. Eighteen chapters set forth the author's conceptual approach, discuss the challenges and pitfalls tha

Scenes and Adventures in Spain

Organized for Success

Adventures in American Bookshops, Antique Stores and Auction Rooms A resource for industry professionals and consultants, this book on corporate strategy lays down the theories and models for revitalizing companies in the face of global recession. It discusses cutting-edge concepts, constructs, paradigms, theories, models, and cases of corporate strategic leadership for bringing about transformation and innovation in companies. It demonstrates that great companies are those that make the leap from 'good' results to 'great' results and sustain these for at least 15 years; it explores, reviews and analyzes great transformation strategies in this context. Each chapter in the book is appended with transformation exercises that

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further explicate the concepts.

Turnaround Management and Bankruptcy

The Life and Strange Surprising Adventures of Robinson Crusoe, of York, Mariner, who Lived Eight and Twenty Years All Alone [] Corporate Restructuring is a practical approach to rescuing troubled companies and driving underperforming companies to top performance. It combines proven restructuring strategies with rigorous theoretical analysis. This book explains how to set and achieve asset, staffing, sales and profit goals. Topics include diagnostic tools to identify the root cause of problems, the human dynamics that cause a company to thrive or wither, customer service and relationship marketing, customer intelligence systems, new product development, process mapping, continuous process improvement and re-engineering as well as integrating IT into corporate strategy. It is also discussed how to find the resources needed to keep a company alive during restructuring and how to use bankruptcy offensively and defensively. Corporate Restructuring emphasizes execution. All the restructuring theories in the world weigh less than a simple plan, well executed.

Scenes and adventures in Spain

Archie's Hunting Tales and Adventures

Corporate Restructuring

Cassidy Jones and the Secret Formula The Turnaround Experience has been specifically

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aimed at would-be turnaround managers, presidents of financially troubled companies, and students of business administration who are interested in handling the inevitable business setbacks which occur in all businesses with almost predictable regularity. The book provides an overview of how to approach a business turnaround, and has been sprinkled with the author's related on-the-job experiences. When first published in Canada, the book was on the Montreal best-sellers list.

Enterprise Transformation This landmark book begins with the premise that an organization must often fundamentally transform its business practices and organizational culture to fully align with and realize the value of product and process innovations. The methods and practices that are set forth give readers the tools to create the essential organizational transformations needed to meet the challenges of a complex, rapidly evolving global economy. Enterprise Transformation is organized into four parts: * Introduction to Transformation begins with an introduction and overview of the book. It then features a systems-oriented view of transformation as well as a theo-retical perspective on the forces that propel transformation and the nature in which transformation is pursued. * Elements of Transformation addresses issues of transformational leadership and organizational and cultural change. Next, it examines transformation principles and case studies relevant to manufacturing, logistics, services, research and development, enterprise computing, and quality management. * Transformation Practices focuses on transformation planning and execution, financing, bankruptcy, tax issues, public relations, and the lessons learned from a variety of transformation experiences. * Transformation Case Studies features detailed studies of Newell Rubbermaid, Reebok, Lockheed Martin, and Interface. This part also considers transformation in academia with an overview of fundamental change at Georgia Tech. These case studies

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demonstrate the application of principles and practices and their results. The authors of this contributed work are senior executives, leading consultants, and respected academics. Their experience in leading enterprise transformation and supporting management teams is unparalleled. Managers and executives from all industries, as well as business students, will learn about the critical tools needed to transform their organizations to keep pace with market demands and surpass competitors.

The French Adventure In today's tumultuous business environment, managers want guidance in the form of a timely theme, a unique and memorable metaphor, and outside-the-box thinking. That's precisely what Corporate Canaries delivers. The book features five core chapters revealing five common business hazards, and each lesson is accompanied by a story based on the author's grandfather's work in the coal industry, as well as an applicable "canary warning" for each theme.

The Turnaround Experience Archie's Hunting Tales and Adventures By: Archie J. Sybrandt You will enjoy Archie's Hunting Tales & Adventures covering his seventy years of intriguing and humorous exploits. The book is his journal and contains the memories he would like to share with you. Starting in the late 1940's in Rush City, a small, rural Minnesota town, he takes you across the northern part of the United States into Canada and Alaska, ending on the east coast an old man living in Camp Hill, Pennsylvania. Archie's stories reflect back on a simpler time when you could put a sandwich in your pocket along with a few shells, a knife on your belt, pick up your rifle, and go hunting. He feels there is so much hype and information on hunting today if you try to understand it; you will just drive yourself nuts, so work with what you know. Wisdom he once received in a fortune cookie: "Experience is

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the best teacher; the truth is, it is the only teacher.”

Pentowan; Or, the Adventures of Gregory Goulden; and Tobias Penhale This book describes the principles involved in managing universities so that they are successful in the modern era.

Scenes and Adventures in Spain

The Life And Adventures Of Robinson Crusoe How to steer your business through times of financial distress and achieve sustained profitability Corporate Turnaround Artistry is a complete guide for entrepreneurial companies in times of financial distress—presenting effective strategies and proven methods to revive and rehabilitate your business. Uncertain economic times have significantly altered the financial resources available to struggling businesses. Narrowing margins and mounting internal and external pressure has taken their toll on many companies. Fortunately, most businesses can be repaired while maintaining their existing revenue structure. Offering practical steps that go beyond simple cost-cutting and sales-building advice, this invaluable guide teaches you how to control cash, secure financial relief, and develop a comprehensive turnaround plan that your employees, customers, and creditors will support. Business leaders and entrepreneurs often fall into the trap of assuming new debt when tough times strike. Author and Certified Turnaround Practitioner Jeff Sands shows that to many struggling businesses, more money is no longer the answer to the problem. Expert advice on topics including cashflow stabilization, short and long-term profit sustainability, lean management techniques, and more, provides the framework to timely and efficient corporate turnaround. From identifying the initial cash crisis to meeting with creditors and

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developing a plan, this essential resource will help you: Stabilize your financial liabilities and re-structure your debt Implement effective turnaround strategies without significant changes to your corporate structure Preserve the positions of your current employees and their community Give yourself a fresh start with a lean and agile business Thousands of businesses fall into financial stress every year—oftentimes in sudden and dramatic fashion—leaving CEOs and owners asking the question “How do I save my business”? Corporate Turnaround Artistry: Fix Any Business in 100 Days provides the answer.

Corporate Canaries Packed full of French flavour and idyllic settings this is a romantic, heart-warming and unputdownable new novel about life and love, perfect for anyone who loves Milly Johnson, Lucy Diamond and Debbie Johnson. Suddenly unemployed and single, Anna escapes to her parents' beautiful house in France for a much needed recharge - and to work out what she wants to do next with her life now her carefully mapped out plan has gone out the window. Anna gives herself 6 months to recuperate, all the while helping renovate her parents' adjoining gites into picturesque B&Bs. But working alongside the ruggedly handsome Sam on the renovation project, she didn't expect for life to take an unexpected, if not unwelcome, twist 'I adored this book. A wonderful escapist read For me, it's a 5 star read!' Katherine, Katherine's Book Universe. 'I adored this beautifully written tale. The score is a well deserved and easy 5* out of 5*' Ginger Book Geek. 'This book gives you all the feels. It'll make you want to move to France and start a new life Lucy Coleman has a way of writing where it feels like you're actually there standing beside Anna and you mentally really feel involved in the story' Stacey, The Cosiest Corner.

The Life and Most Surprising Adventures of Robinson Crusoe The Nineteenth Edition.

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[Parts 1-3, Abridged by Thomas Gent? [With Plates.] "If you're the CEO of a struggling business, let's hope we never meet. I'm Gary Sutton, a turnaround guy. When I arrive you leave. Results usually get better and fast."-from the Introduction to The Six-Month Fix Lessons on how to save a sick company from a top turnaround CEO One of the business world's most sought-after "trauma specialists," Gary Sutton has salvaged nearly a dozen failing businesses, including everything from printing, garbage hauling, and burglar alarm companies to aerospace, satellite communications, and software firms. In The Six-Month Fix, Sutton takes readers behind the PR curtain to give them an intimate look at the situations he faced coming into several sick companies and how he fixed what ailed them. Writing in his trademark frank, funny, no-holds-barred style, he shares his war stories and the lessons he learned about what it takes to save a faltering business. Not for the faint of heart, The Six-Month Fix offers honest, straight-from-the-hip advice for managers in training for the business fight of their lives. Gary Sutton (La Jolla, CA) sits on several private boards, is a Director of WebSense (WSBN-Nasdaq), and is the author of several books.

Alice's Adventures in Wonderland As a seven-year-old boy, Jon Coile dreamed of spending the summer sailing Author of Evolution of an Xmas Letter the Atlantic. He just couldn't get his friends to cooperate. Coile grew up and spent time on the water, and in Adventures in the Ditch, he shares one story of a family nautical adventure. Hoping to rekindle the wanderlust and excitement of earlier sailing experiences, Coile, his thirty-seven-year-old brother Andrew, and their eighty-one-year-old father Russell embark on a nine-day, 2,500-mile, round-trip voyage on the Intracoastal Waterway—from the Chesapeake Bay to Miami. Their refurbished vessel, the Griffin, throws them some curveballs, and the trio encounters other unexpected

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situations, calling for creative and whimsical solutions. More than a mere boat trip, *Adventures in the Ditch* presents a rich, warm, and personal story of family relationships. Praise for *Adventures in the Ditch* "Jon Coile's action-packed account of a journey on the Inland Waterway with his elderly father beautifully captures the challenges of navigating and the tensile strength of family ties." —Susan Moger, Former Senior Editor, Scholastic Inc.

Adventures of an IT Leader

Choice *Becoming an effective IT manager* presents a host of challenges--from anticipating emerging technology to managing relationships with vendors, employees, and other managers. A good IT manager must also be a strong business leader. This book invites you to accompany new CIO Jim Barton to better understand the role of IT in your organization. You'll see Jim struggle through a challenging first year, handling (and fumbling) situations that, although fictional, are based on true events. You can read this book from beginning to end, or treat it as a series of cases. You can also skip around to address your most pressing needs. For example, need to learn about crisis management and security? Read chapters 10-12. You can formulate your own responses to a CIO's obstacles by reading the authors' regular "Reflection" questions. You'll turn to this book many times as you face IT-related issues in your own career.

Scenes and Adventures in Spain, from 1835 to 1840; by POCO MAS

Business Transformation Strategies Written by leading experts in the field of business, finance, law and economics, this edited volume brings together the latest

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thoughts and developments on turnaround management and business rescue from an academic, judiciary and turnaround/insolvency practitioner perspective. Turnaround Management and Bankruptcy presents different viewpoints on turnarounds and business rescue in Europe. Presenting a state-of-the-art review of failure research in finance, such as on bankruptcy prediction, causes of decline, or distressed asset valuation. It also presents the latest insights from turnaround management research as well as giving a contemporary insight into law debates on insolvency legislation reform, cross-border judicial issues, bankruptcy decision-making by judges and competition policy in distressed economies. Finally, the book provides a regional and sector perspective on how the current crisis affects Europe, its government policies and industry performance. In this way, the volume presents a modern, interdisciplinary and scholarly overview of the latest insights, issues and debates in turnaround management and business rescue, developing a European perspective in an attempt to redress the predominance of an American orientation in the academic literature. It aims at a wider audience interested in turnarounds and failure, such as faculty and students in the fields of law, business, economics, accountancy, finance, strategic management, and marketing, but also at judges, insolvency practitioners, lawyers, accountants and turnaround professionals, as well as the EU and government officials, staff of trade unions and employer's associations.

Adventures in the Ditch

The Life and Strange Surprising Adventures of Robinson Crusoe, of York, Mariner: who Lived Eight and Twenty Years, All Alone in an Un-inhabited Island on the Coast of America, Near the Mouth of the Great River of Oroonoke; Having Been Cast on Shore by Shipwreck, Wherein All the Men Perished But Himself e-artnow presents to you this

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meticulously edited G. A. Henty collection: "Under Drake's Flag" is the tale of the fight between the great empires of Spain and Britain for the supremacy on the seas and oceans. Tale is told from the perspective of a young boy who, along with a few friends, finds himself in the service of famous Francis Drake. "Chapter of Adventures: Through the Bombardment of Alexandria" is tale of the young midshipman, Jack Robson, who works on a small fishing boat. After showing bravery in saving some man on sea, Jack is hired by a large ship owner and sent to Egypt, where his ship falls in the hands of revolted troops. "The Queen's Cup" is a tale of a yachting race which turns into a thrilling action spread all over the Atlantic. "With Cochrane the Dauntless: A Tale of the Exploits of Lord Cochrane" is the story of an orphan boy who becomes a sailor and serves under Lord Cochrane, the Earl of Peterborough. They go through the war between Peru and Chile, boy gets taken prisoner, tried by the Inquisition and many more. "Among Malay Pirates" is a tale of British soldiers who head to a foreign land in Southeast Asia to set up trade agreements with unknown villages. A couple of sailors wish for a little excitement and their wish is granted with the meeting with Malayan Pirates. "A Roving Commission, or, Through the Black Insurrection at Hayti" is set at the time of the Great Revolt of the Blacks, when Hayti won its independence. Tale is full of naval battles, pirates, rescues, and fighting. "By Conduct and Courage: A Story of Nelson's Days" - Will Gilmore is a young boy raised in a small Yorkshire village. With some experience gathered on fishing boats he joins the navy. Showing courage in the fight against the French gets him the promotion to midshipman which leads to a great career on the sea, including battles, pirates, capturing and escaping. "The Mate's Story" is a tale of a ship that gets infected by a plague.

Systems and Conditions Influencing Successful Implementation of a Strategic Business

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Change in a Family-owned Ag-based Business In this groundbreaking guide, Stephanie Winston explains how she discovered, after more than two decades as a leading organization expert and bestselling author, that senior executives and CEOs seem to possess unique conceptual skills in the areas of time management and organization that enable them to dramatically increase their productivity. Intrigued by this revelation, Winston set out to interview dozens of senior executives in an attempt to better understand the work habits and mental discipline of the supersuccessful, and to quantify their skills and translate them into techniques that will enable managers and ambitious workers at all levels of an organization to develop their own productivity and time management style. The result is a concise, practical, inspiring, and information-filled book that will help any reader get organized for success. Among the strategies that Winston uncovered are two that may surprise—and give heart to—many readers. First: top executives deal very differently with the day-to-day interruptions that cause most of us to lose focus and get sidelined. They view them not as a menacing obstruction to workflow but instead as a means to connect with fellow workers and enable more work to be done. Second: supersuccessful businesspeople do not multitask; they focus their complete attention on each task at hand until it is done, and then move on to the next thing. And they employ powerful delegation strategies to enhance their own productivity and that of their team. Among the many other lessons Winston brings to the reader are insights on how to:

- conquer e-mail and paperwork gridlock
- run and participate in meetings more effectively
- develop your own best productivity and time management style
- create techniques to find valuable private time in the middle of a hectic day
- use follow-up strategies that ensure you respond to others consistently and complete all necessary tasks

Throughout *Organized for Success*, Winston shares practical tips and tested techniques geared to helping workers and managers at every level to adopt the

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strategies that highly successful executives have employed on their way up the corporate ladder. Even more, she helps us all—not just those who aspire to the senior executive ranks—to adopt an organized and disciplined mind-set in every aspect of our professional lives.

Corporate Turnaround Artistry

The Chapters of Sea Adventures

The Turnaround Kid ABOUT THIS BOOK Thriller doesn't describe it! People live all sorts of lives but few as exciting as portrayed here. The author's short stories go from entertaining murderers and gang members to scary dating moments with a potential rapist; only to find love with someone she met 300 years prior. Sharing her work as a psychiatric social worker gives us many real life experiences one can only hope to avoid in one's own life. Yet some situations are encouraging as she helps others survive. The details of her descriptions are amazing as she paints us pictures so vivid we can shut our eyes and see the little gray sausage-like curls and round steel framed glasses on Mrs. Waddell. Whoever wrote a poem about MY ZIT? Different times in history are clearly described from when the little lady of the plantation threw the Yankee soldier over the fence to land in a mud puddle surrounded by snorting pigs. What does one do when facing the jagged glass ends of a broken beer bottle handled by a furious man 6'3" tall? Who ever dared to foster a former heroin pusher? Does anyone in your family vividly remember the details about our perspective of WWII? The author lived in the only city in the U.S. that housed an active army Overseas Replacement Depot. She even remembers the blue cellophane that covered the flashlights of the Air Raid Wardens. This writing covers: humor,

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adventure, religion, history, law, education, philosophy, psychology, parapsychology, parenting, drama, and much more. Call her crazy: call her eccentric. She lived, loved, DARED, and wrote to tell about it. You will enjoy plenty of laughs! R. Charles Guenther, retired school administrator

The Life of Baron Frederic Trenck, containing his adventures during ten years imprisonment at the fortress of Magdeburg Also, Anecdotes historical, political and personal. Translated from the German by Thomas Holcroft

Glitch

EBOOK: Managing Successful Universities For the past thirty years, Steve Miller has done the messy, unpleasant work of salvaging America's lost companies with such success that the Wall Street Journal has dubbed him "U.S. Industry's Mr. Fix It." From his very first crisis assignment as point man for Lee Iacocca's rescue team at Chrysler, Miller built an international reputation while fixing major problems in such varied industries as steel, construction, and health care. Most recently, as chairman and CEO of the bankrupt automotive parts manufacturer Delphi Corporation, he has confronted head-on the major issues threatening the survival of Detroit's Big Three. A battle is being fought in the heart of industrial America—or what is left of it—Miller observes. In the auto industry as well as every manufacturing corporation, management and labor are at loggerheads over wages and the skyrocketing costs of employee benefits. The way out of this battle is often painful and Miller is deeply aware of the high price individual workers and many communities have had to pay as a result. In this frank and unsparing memoir, Miller reveals a rarely seen side of American management. Miller recounts the inside story of the many turnaround

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jobs that have led to his renown as Mr. Fix It. But he also paints an intimate picture of his relationship with Maggie Miller, his wife of forty years, with whom Miller shares the credit for his success. Described by Miller as "my mentor and tormentor," Maggie served as his most trusted adviser and kept him focused on what truly matters until her death from brain cancer in 2006. A deeply moving personal story and timely snapshot of the state of American manufacturing and what it will take to restore it to profitability, *The Turnaround Kid* is Steve Miller's fascinating look at his education as an American executive.

The Whole Life and Strange Surprising Adventures of Robinson Crusoe From the critically acclaimed author of *Float* comes a new whirlwind adventure about a pair of kids who must break all the rules of time travel, perfect for fans of Gordon Korman and John David Anderson. Regan Fitz and Elliot Mason have been enemies since they started training to become Glitchers—people who travel through time to preserve important historical events. But everything changes when they find a letter from Regan's future self, warning them about an impending disaster that threatens them and everyone they know. Will they be able to set aside their past in order to save the future?

The Blue Line Imperative

Marketing Turnarounds

Corporate Turnaround

Crafting Solutions for Troubled Businesses A groundbreaking guide to making

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profitable business decisions Do you wonder why your value initiatives aren't providing the payoff you'd hoped for? Could it be because you've been thinking about value all wrong? According to the authors of this groundbreaking guide, there's a very good chance that you have. Using examples from leading companies worldwide, they explain why every decision a company makes either creates value or detracts from it, and why, if they hope to survive and thrive in today's increasingly competitive global marketplace, company leaders must make value-creation the centrepiece of every business decision. Authors Kaiser and Young have dubbed this approach "Blue-Line Management," (BLM), and in this entertaining, highly accessible book, they delineate BLM principles and practices and show you how to implement them in your company. Explains why the failure to properly define and assess value often makes it difficult for the people who manage businesses to effect long-term success Offers guidelines for making the satisfaction of customer needs and wants—i.e. value creation—the driver of all business activities The authors are respected academics at INSEAD, the world's largest and most respected graduate business school, with campuses in Europe, Asia and the Middle East

Forthcoming Books

The Six-Month Fix

Adventures of an Eccentric **MARKETING TURNAROUNDS: A Guide to Surviving Downturns and Rediscovering Growth** Knowledge of the intricate dynamics of marketing turnarounds is a fundamental requirement for business survival and growth today. The intense desire to survive in a slow market and find new avenues for growth has become a pressing goal for companies. The objective of this book is to enable the pursuit of this goal

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by providing a guide for managers on various marketing approaches that can lead to growth and profitability. The science of marketing turnarounds is based on an accurate understanding of how consumers respond to their changing environment. This book provides such an understanding by developing a framework of the various approaches to successfully executing marketing turnarounds. The framework and tools discussed not only enable managers to combat sales and profitability downturns, but also guide them in their aggressive pursuit of innovative ways to further nurture their businesses in stable and growing markets. "Marketing Turnarounds is a step by step guide to stop the bleeding and reposition your company for profits. Whether it's due to the economy or management blunders, this book will help you decide if a company or brand can be salvaged, how to cut costs without hurting sales, how to reposition the company or brand to take advantage of consumer and environmental trends, how to price, and how to promote - even in a bad economy. I strongly recommend this book for any company whose profits have started pointing south. I also recommend it for would-be entrepreneurs - reading this will help you avoid some of the mistakes you would otherwise make." -Marlene Jensen, CEO of Pricing Strategy Associates and author of Pricing Psychology Report and The Tao of Pricing "A step by step marketing manual for a much ignored subject: turnarounds!" -Jeffrey F. Willmott, Former Chairman of RCG Companies "A must have for all marketers. It is timely and an important tool kit for marketers and a path breaking work in marketing." -Rajneesh Suri, Associate Professor of Marketing, Drexel University "Marketing Turnarounds is a timely and extremely valuable addition to the current literature, not only for practitioners and students of marketing, but it is also a 'must read' for leaders and managers in all disciplines who are interested in growing the top and bottom lines of their businesses" -William V. Catucci, Former CEO of AT&T Canada Long Distance Services

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